

OUR PEOPLE

With a history of over 90 years, Northpower is a progressive company employing nearly 1000 people throughout the group. Northpower is renowned for its can-do attitude, having a highly committed team of designers, engineers, project managers, supervisors and field staff. We aim to build a team with good attitudes and the right skills.

OUR BOARD OF DIRECTORS

Northpower's Board of Director's provide leadership, expertise and direction to the Executive team based on their many years of professional and industry experience.

OUR EXECUTIVE LEADERSHIP TEAM

Northpower's Executive Leadership Team is responsible for setting the overall strategic direction for the company and ensuring business plans are implemented. The team works closely with other senior managers to monitor performance and develop our people.



Mark Gatland Chief Executive Officer
MBA, BE (Electrical), MIPENZ

Mark has over 32 years' electrical engineering experience. Mark has been CEO of Northpower since 1998 and under his leadership the company has successfully grown and diversified. Mark has extensive experience in business development, strategic planning and organisational development.



Lloyd Richards GM Auckland Contracting
NZCE (Electrical), Registered Engineering Associate, IPENZ (Tech)

Lloyd has over 31 years' engineering, construction and management experience working for Northpower in both Whangarei and Auckland. Lloyd is responsible for Auckland Contracting (413 staff covering electrical, gas and fibre communications), ensuring contracts are fulfilled to client and business requirements.



Fraser Jonker GM Regional Service Delivery
BE (Electrical), BCom (Hons) Business Management, Registered Professional Electrical Engineer (ECSA)

Fraser has over 18 years' engineering, consulting and management experience in South Africa and New Zealand. Fraser is responsible for the strategic leadership of our regional contracting business in New Zealand and West Coast Energy in Perth, Australia. Fraser has a strong commitment to the health and safety of his 432 staff and while focusing on environmental and quality outcomes.



Richard Dempster GM Network
NZCE (Electrical), REA, IPENZ (Tech)

Richard has over 30 years' engineering, design and management experience in the New Zealand electrical industry. Richard is responsible for the management of our electricity lines business in Northland, including the Wairau power station, Whangarei fibre optics network and metering business. Richard has extensive experience in asset management methodologies, performance contracts and systems and process development.



Barbara Harrison GM Business Support
BBus (Management)

Barbara has over 14 years' human resources, safety and management experience. Barbara is responsible for human resources, information systems, risk prevention, process development and business improvement. Barbara also provides leadership and strategic direction for safety, quality and the environment for the group.



Bruno Petersen Chief Financial Officer
NZIM Diploma in Management, Associate of Institute of Chartered Secretaries and Administrators

Bruno has over 33 years' accounting, financial and management experience. Bruno is responsible for the financial management, reporting and operation of the company, ensuring processes are in place to manage the financial operation to meet targets and objectives. As Company Secretary he advises management and the board on governance and legislative issues.

OUR OPERATING DIVISIONS

Our services are delivered through five fully integrated operating divisions:



Distribution Networks:

An integrated service for all your electrical distribution requirements, including faults restoration, design, build, and installation, and upgrades to existing systems.



Telecommunications:

Designing, installing and maintaining fibre optic networks for high speed broadband.



Design and Engineering:

Providing innovative, tailored design and engineering solutions across electrical and telecommunication networks.



Transmission:

Construction, maintenance and management of transmission networks.



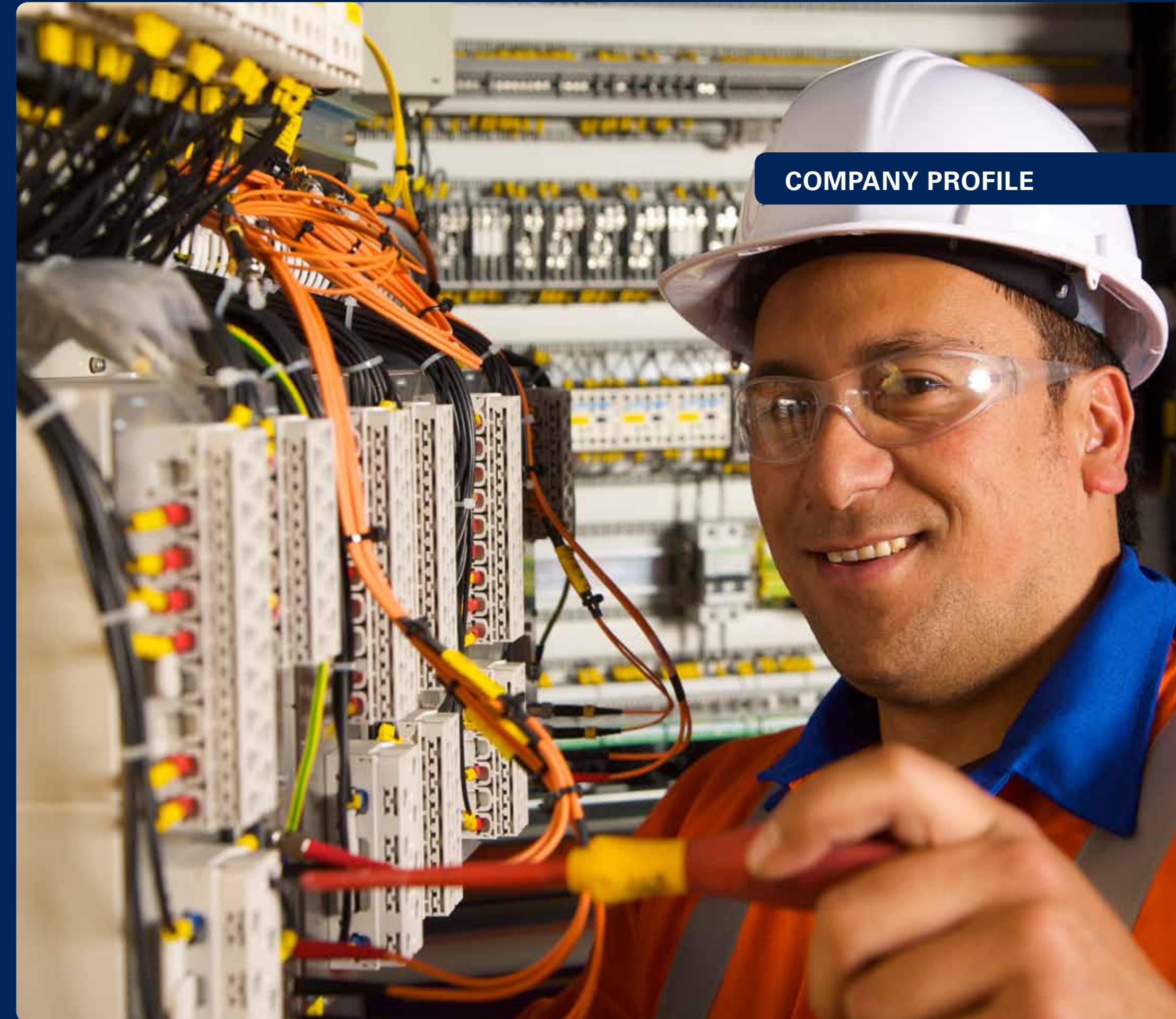
Industrial and Commercial:

A turnkey solution for design, build and installation of electrical services, data solutions and lighting systems, plus expert asset management and maintenance.

NORTHPOWER COVERAGE AREA



COMPANY PROFILE



“safe, reliable, hassle free service”

COMPANY OVERVIEW

Northpower values its customers and takes pride in providing a safe, reliable, hassle free service. At Northpower we listen to our customers and work in partnership with them to find commercially viable solutions to electrical and telecommunication design, construction and maintenance requirements.

Established in 1920, Northpower has expanded from a Northland-owned and operated electricity distribution network to become one of the largest multi-utility contractors in New Zealand, with a reputation for excellence and innovation.

The company is structured in two main divisions, Northpower Network and Northpower Contracting. Both divisions are supported by shared corporate services including Human Resources, Finance, Marketing, Process Solutions and Logistics. The company has a strong executive management team overseeing all aspects of the business.

Northpower Network (revenue \$50M p.a) provides asset management and operational services for the company's power lines, substations and hydro electric power station in Northland. The Northpower Network is made up of over 52,000 connected consumers from Topuni in the south to Bland Bay in the north with an asset replacement value of \$337M. Northpower Network also owns a Next Generation Fibre Optic Network in Whangarei, designed and constructed in 2008 by the company's own engineers and technicians.

Northpower Contracting (revenue \$150M p.a) offers a completely integrated contracting service for design, construction and maintenance of fibre optic, electrical distribution and transmission networks. The contracting division has staff based at locations throughout the North Island and also owns a subsidiary, West Coast Energy, based in Perth, Australia.



As an industry leader, Northpower is a member of the newly-formed New Zealand Regional Fibre Group (NZRFG), consisting of 18 lines and fibre companies from around the country.

Northpower provides a safe working environment for its employees and invests considerably into safety and training each year. The company's unique Trade Coach Programme has been effective in lifting work quality and safety standards over the years. Trade Coaches are industry based professionals and experts in their fields who work with staff and supervisors on the job and in the classroom.

Northpower being a Northland-owned company proudly participates in community events and runs a community education programme. Sponsorships include the Northland Electricity Rescue Helicopter and the Northpower Native Bird Recovery Centre.

OUR VISION

To utilise the diverse experience and capability in network management and multi-utility contracting to deliver innovative, commercially viable and tailored client solutions.

OUR PURPOSE

Northpower Network - Utilising excellence in asset management to drive business growth and performance.

Northpower Contracting - Delivering safe, reliable, hassle free service to clients and ongoing value to all stakeholders.

OUR BRAND

“safe, reliable, hassle free service”



OUR VALUES

Northpower's depth of experience and project management focus will ensure quality results. We have absolute confidence in our people, service and our ability to deliver.

Safety comes first:

Northpower will not endanger customers, the public, staff or the environment. We invest 2.35% of our annual turnover in safety training for all staff, and in 2006 we were awarded the Electrical Engineers Association Industry Safety Award.

Quality:

Northpower is accredited to ISO 9001 standard, and has a well-established self-auditing system in place. We ensure compliance to industry standards and are committed to delivering services and products which exceed customer expectations.

Environmental management:

Northpower is accredited to ISO 14001, and has a comprehensive environmental management system in place.

Training and development:

Northpower recognises that its people are its greatest asset and invests 3% of annual turnover in staff development and training. We contract industry-specific trade coaches for field staff and have a robust employee development programme to cater for future resource needs. Our well-established employment brand allows access to additional skilled resources, enabling us to provide tailored solutions to meet specific customer requirements.



“safe, reliable, hassle free service”

Northpower